PrEP, HIV, and Your Pharmacy

How a proactive pharmacy approach can impact your PrEP program
PrEP

CDC letter to providers, May 14, 2014

“Ultimately the role of PrEP in preventing new HIV infections will depend on: its acceptability to users; how effectively it is delivered by health care providers, including support for patients to achieve high medication adherence and prevent increases in risk behavior; and access to the drug by those at substantial risk of HIV.”

Kenneth G Castro, MD-Acting Director, Division of HIV/AIDS Prevention
NCHHSTP Centers for Disease Control and Prevention
PrEP: TRUVADA
What is involved?

Taking Truvada everyday can lower the risk of getting HIV

• 90% for sexual contact
• 70% IV drug users

It is prescribed by a health care provider

Must be tested for HIV

Must be tested every 3 months

If HIV is found ....Must stop PrEP immediately
PrEP: How will a proactive pharmacy benefit you the most?

Our Specialty Care Representatives are the key to adherence and safety

We have developed an in house program specifically for PrEP

- Every patient assigned a specialty care team
- SCR's will be calling and talking to the patient on the phone monthly
- SCR's will monitor patients for signs and symptoms of acute HIV infection
- CCN will monitor adherence at every call
  - Pill counts
  - Behavioral interviewing
- Pharmacists are readily available to help with all patient questions and needs and are on call 24/7
PrEP: Ideal Program

Ideas
• All RX’s will be written for a quantity of 30 with 2 refills
• Look for signs of acute HIV on every visit
• Blood work should be taken to make sure the patient is remaining HIV negative
• Do not recommend giving refills until blood work returns

Available Services from CCN
• Daily dosing reminders
• Monthly feedback to provider
• Appointment and testing reminders for clinic and patient
• Prior Authorization support
• Co-Pay cards and access to manufacturers programs

These are our recommendations but each clinic can do as they see fit
CCN History
CCN History

**CCN History**

Founded and designed to serve high need chronic disease states such as HIV, transplant, HEP-C, behavioral health

- Originally funded by HRSA to build our 340B pharmacy program
- Contract Pharmacy to over 60 Covered Entities in 15 States including:
  - Mayo Clinic’s Ryan White Clinic in Rochester Minnesota
  - Albert Einstein Medical Center’s Ryan White and Transplant clinics in Philadelphia
  - Esperanza Health Centers in Philadelphia
  - Sentara Norfolk General Hospital in Norfolk Virginia
  - St. Michaels Medical Center in Newark New Jersey
CCN Pharmacy Proactive 340B Model

Program Differentiators
CCN Proactive 340B Model

Founded and designed to serve safety-net providers

• Proactive patient enrollment and retention model maximizes 340B benefit
• Reduces prescription leakage and non-adherence
• Full service administration with audit and compliance support
• Zero start-up costs or implementation fees
CCN Proactive 340B Model

Program Differentiators

• Onsite clinical coordination and enrollment process

• Founded and designed to serve FQHCs and Ryan White Programs

• Comprehensive adherence program including dedicated CCN care rep & clinical pharmacist

• Customized delivery program to ensure optimum adherence

• Prior-authorization assistance
CCN Medication Adherence Program
CCN Adherence Program

**Innovative clinical model for improving adherence among at-risk patients**

- Fosters positive behavioral change through motivational interviewing and interventions
- All actions, interventions, results and comments are tracked by a CCN pharmacist and entered into our proprietary software system
- Identifies barriers to adherence and applies solutions
- Utilizes proprietary CCN Adherence Tracking Software System
CCN Enrollment and Retention Model
CCN Enrollment and Retention Model

Leading-edge enrollment and retention model for improving and maintaining patient capture rates

• Customized enrollment for a successful implementation

• Dedicated retention staff supervised by Clinical Pharmacists

• Improved adherence through individualized patient-centered services

• CCN’s 98% retention rate exceeds other pharmacies’ retention by an average of 20 percent

• Covered Entity revenue and patient health outcomes resulting from excellent enrollment and retention rates
PrEP: CCN wants to make it work best for you

• Coordinated Care Network is built on CARING for patients

• We are here for you in the next step of helping those with HIV and preventing the spread of the disease with PrEP

• We look forward to speaking with and working with you
Coordinated Care Network

Thank you!

Questions ?